

JAYSON HAHN

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SENIOR TECHNOLOGY EXECUTIVE

Business-first Technology Executive with a record of enabling \$100M+ revenue growth, \$15M+ IT savings, and 20%+ operational gains through cloud, AI, and infrastructure modernization. Trusted advisor to CEOs and Boards on M&A strategy, digital transformation, and enterprise risk. Proven leader in aligning technology with business strategy, reducing cost, increasing resilience, accelerating time-to-value across regulated industries, and building high-performing teams through leadership development and workforce strategy.

CORE COMPETENCIES: Enterprise IT Strategy & Road mapping, Infrastructure & Cloud Modernization, Operational Excellence & Efficiency, Leadership Development & Succession Planning, Cross Functional Team Leadership, Vendor & Stakeholder Management, Budgeting & Cost Optimization, Cybersecurity & Compliance, Business Continuity & Disaster Recovery

Professional Experience

NJ TRANSIT • Newark, NJ • July 1, 2021 – September 16, 2024

Chief of Infrastructure and Cloud Computing

- Positioned IT as a business enabler by aligning infrastructure transformation with capital planning and operating forecasts.
- Integrated AI governance practices to proactively manage model drift, compliance, and data privacy across cloud environments.
- Established board-level infrastructure and cloud KPIs to improve executive visibility and cross-functional alignment.
- Directed comprehensive IT infrastructure initiatives, encompassing premises systems and cloud migrations to AWS and Azure, enhancing scalability and resilience.
- Spearheaded disaster recovery strategies within VMware environments, significantly reducing potential downtime and ensuring business continuity.
- Implemented Robotic Process Automation (RPA), achieving a 70% reduction in manual workloads and streamlining operations.
- Optimized cloud resource allocation through AI driven analytics, resulting in a 15% reduction in cloud costs without compromising performance.
- Developed a centralized data warehouse strategy within AWS, revolutionizing reporting capabilities and enabling real time insights via Power BI.
- Led the migration of legacy mainframes to the cloud, modernizing infrastructure and realizing \$1 million in licensing cost savings.
- Upgraded to the latest versions of Kronos and implemented ServiceNow, enhancing operational efficiency and service delivery.
- Championed the adoption of Microsoft 365 Copilot AI, driving productivity and efficiency gains across the organization.
- Negotiated cloud solution provider funding, securing \$2 million for new initiatives.

CLOUDREACH • New York, NY • February 15, 2020 – December 12, 2020

U.S. Lead and Cloud Strategist

- Built AI-driven cost control models to proactively identify and mitigate \$8M+ in projected cloud overspend across client portfolios.
- Redesigned client compliance workflows using cloud-native automation, reducing audit prep time by 30%.
- Collaborated with sales teams and clients to develop tailored cloud strategies aligned with business objectives.
- Directed end-to-end project management, ensuring delivery within budgets and deadlines. Established strong relationships with C-level executives, facilitating effective communication and collaboration.
- Guided major sales cycles as a trusted advisor, showcasing Cloudreach's capabilities and driving successful outcomes.

MICROSOFT CORPORATION • New York, NY • October 15, 2017 – April 15, 2019

Global Account Technology Strategist

- Advised enterprise portfolio rationalization efforts, aligning Microsoft tools to client growth and cost-efficiency strategies.
- Created executive-ready CxO alignment models linking Microsoft capabilities to strategic goals including ESG and operational continuity.
- Partnered with client executives to align Microsoft offerings with business and IT objectives, elevating their understanding of technology's strategic value.
- Elevated client staff's understanding of Microsoft technologies, ensuring proficient utilization.
- Designed initiatives to reinvigorate client engagement, emphasizing the potential of public cloud solutions.
- Exceeded quarterly quotas by over 160%, revitalizing relationships with major clients.
- Improved user experience and reduced infrastructure costs by migrating over 70,000 email boxes to Office 365.
- Implemented strategic cloud roadmaps, driving significant ROI and facilitating seamless migrations.
- Conducted awareness campaigns and training sessions, enhancing client proficiency in Microsoft technologies.

STARR INSURANCE COMPANIES, INC. • New York, NY • November 1, 2010 – October 1, 2017

Chief Technology Officer (CTO)

- Directed IT due diligence on global acquisitions, accelerating M&A timelines and identifying \$10M in tech stack synergies.
- Collaborated with executive leadership on digital product innovation roadmap, contributing to \$100M+ in new revenue potential.
- Led technology strategy for an \$8 billion company with over 5,000 users across 50+ global offices.
- Managed a global IT team of 150+ employees with a \$150 million annual budget.
- Achieved \$3 million in annual savings by eliminating \$10 million in outsourced IT vendor contracts, transitioning to Agile development.
- Designed and launched a cloud strategy utilizing Microsoft Azure and AWS, closing two data centers and migrating to modern applications.
- Implemented modern systems across all business lines, including a new broker clearance system.
- Transitioned to Office 365, streamlining communication and collaboration.
- Generated over \$400K in annual communication cost savings by adopting VoIP.
- Established a robust enterprise data warehouse, enhancing data harvesting and reporting capabilities.
- Enhanced control over 3,000+ desktop environments by implementing a desktop management system and ServiceNow.
- Mentored and developed high-potential IT professionals, resulting in multiple internal promotions and a measurable increase in team retention.
- Designed and implemented a succession planning framework to ensure leadership continuity and business resilience across global IT teams.
- Partnered with HR to launch employee engagement and upskilling initiatives, increasing workforce satisfaction and reducing voluntary turnover.

Crane Co, Inc. • West Caldwell, N.J. • 1996 – 2010

Global VP, IT and Chief Information Officer | 1996 – 2010

- Deployed predictive analytics for quality and uptime monitoring, cutting unplanned downtime by 20% in regulated environments.
- Built a global cybersecurity operations center (CSOC) to secure intellectual property and comply with aerospace/defense regulations.
- Directed IT strategy and operations for a manufacturer of microelectronics in the aviation, defense, and space sectors.
- Oversaw global IT initiatives, ensuring alignment with business objectives and technological advancements.
- Established a leadership development program that prepared team members for management roles, strengthening the internal talent pipeline.
- Led cross-functional leadership training workshops, fostering collaboration and strategic thinking among emerging leaders.

EDUCATION

Bachelor of Science in International Business, CALDWELL UNIVERSITY
CUM LAUDE | GPA: 3.8/4.0

CERTIFICATIONS

- CISSP
- ITIL Foundations
- COBIT Foundations

PUBLICATIONS & PRESENTATIONS

- Published in CIO Insight, NetworkWorld, and Computerworld
- Keynote Speaker: 2017 CIO Fusion Symposium | 2016 Microsoft East Regional Sales Conference | 2015 Microsoft CIO Conference

OTHER ACCOMPLISHMENTS

- Winner, 2024 NJ Transit Chief of Police Award — for outstanding support in advancing technology solutions that improved officer safety and emergency response
- Finalist, 2006 CIO of the Year — New Jersey Technology Council